



INSURANCE PRODUCTS

- | Employee Benefits
- | Workers' Compensation
- | Property
- | General & Excess Liability
- | Professional Liability (E&O)
- | Directors & Officers (D&O)
including Fiduciary Liability
- | Employment Practice
Liability Insurance (EPLI)
- | Auto Fleets
- | Inland/Ocean Marine

Jonathan Marquez helps privately held and nonprofit entities transfer risk through insurance solutions. He specializes in long-term relationships, ensuring every client has the best possible protection at the best possible price.

CAL doesn't sell insurance; they buy it.

Jonathan sees himself as a broker in the truest sense of the word, purchasing policies and programs from different carriers to best meet clients' needs. CAL buys insurance on your behalf; they don't sell it. Jonathan's team has expertise in a wide range of insurance products and coverages to ensure you have the right advisers, solutions and protection. They are known for asking — and answering — a lot of questions to determine your needs and expectations. Then they exceed them.

Deep experience means better outcomes.

Jonathan has spent more than 25 years in the insurance industry and is an expert in the group benefits insurance marketplace. Following stints at Prudential Healthcare and Baybenefits Insurance Services, he joined CAL in 2007 and was named vice president in 2015. He uses his wealth of experience to advocate for the best results for his clients, taking pride in having one of the highest client-retention rates in the Bay Area.

Jonathan specializes in all areas of group benefits, including medical, dental, vision, life and disability, as well as other voluntary benefits. A certified Covered California agent, he works closely with every client to ensure they are properly insured for their needs and budgets, always staying up-to-date with the ever-changing health industry on their behalf.

The best coverage and the best service at the best price.

Whether you need a fresh take on one policy or an overhaul of your entire portfolio, Jonathan and his team of experts access a full spectrum of services and insurance products to craft creative, yet sensible, solutions. Their longstanding relationships with carriers translate to bottom-line advantages for clients. Your team at CAL vets policy language and negotiates on your behalf to ensure you get the best coverage at the lowest cost.

Your protection, well-being and satisfaction are Jonathan's priority. Whatever your needs are, he will be happy to discuss how CAL Insurance can help you buy better protection and risk management for your business.

ALWAYS LOOKING OUT FOR YOU

CAL INSURANCE & ASSOCIATES, INC. | 2311 TARAVAL STREET, SAN FRANCISCO, CA 94116
415-680-2108 | CA LIC OD86856
JMARQUEZ@CAL-INSURE.COM | WWW.CAL-INSURE.COM